



**Part 2B of Form ADV: *Brochure Supplement***

Carl Kaliszewski  
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This brochure supplement provides information about Carl Kaliszewski that supplements the IC Advisory Services, Inc. brochure. You should have received a copy of that brochure. Please contact Douglas A. Wright (908) 707-4422 if you did not receive IC Advisory Services, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Carl Kaliszewski is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2 Educational Background and Business Experience

**Full Legal Name:** Carl Kaliszewski      **Born:** 1953

### Education

- UMASS Amherst; BBA, Marketing; 1975

### Business Experience

- The Investment Center, Inc.; Registered Rep; from 7/18/2017 to Present
- IC Advisory Services, Inc.; Representative; from 7/18/2017 to Present
- MML Investors Services LLC; Registered Rep; from 1/2/2015 to 7/18/2017
- New England Securities ; Registered Rep; from 8/8/2013 to 1/2/2015
- Transamerica Financial Advisors Inc.; Registered Rep; from 3/28/2006 to 8/8/2013

## Item 3 Disciplinary Information

Carl Kaliszewski has no reportable disciplinary history.

## Item 4 Other Business Activities

### A. Investment-Related Activities

1. Carl Kaliszewski is also engaged in the following investment-related activities:

#### Registered representative of a broker-dealer

**Registered Representative of The Investment Center, Inc.** Mr. Kaliszewski is a registered representative of The Investment Center, Inc. ("TIC"), an SEC Registered and FINRA member broker-dealer. Clients may choose to engage Mr. Kaliszewski in his individual capacity as a registered representative of *TIC*, to implement investment recommendations on a commission basis.

**Conflict of Interest.** The recommendation by Mr. Kaliszewski that a client purchase a securities commission product presents a ***conflict of interest***, as the receipt of commissions may provide an incentive to recommend investment products based on commissions to be received, rather than on a particular client's need. No client is under any obligation to purchase any commission products from Mr. Kaliszewski. Clients are reminded that they may purchase investment products recommended by Mr. Kaliszewski through other, non-affiliated broker dealers. **The Registrant's Chief Compliance Officer, Douglas A. Wright, remains available to address any questions that a client or prospective client may have regarding the above conflict of interest.**

Insurance company or agency

**Licensed Insurance Agent.** Mr. Kaliszewski, in his individual capacity, is a licensed insurance agent, and may recommend the purchase of certain insurance-related products on a commission basis. Clients can engage Mr. Kaliszewski to purchase insurance products on a commission basis. **Conflict of Interest:** The recommendation by Mr. Kaliszewski that a client purchase an insurance commission product presents a ***conflict of interest***, as the receipt of commissions may provide an incentive to recommend insurance products based on commissions to be received, rather than on a particular client's need. No client is under any obligation to purchase any insurance commission products from Mr. Kaliszewski. Clients are reminded that they may purchase insurance products recommended by Mr. Kaliszewski through other, non-affiliated insurance agents. **The Registrant's Chief Compliance Officer, Douglas A. Wright, remains available to address any questions that a client or prospective client may have regarding the above conflict of interest.**

2. Carl Kaliszewski receives commissions, bonuses or other compensation on the sale of securities or other investment products.

**Commissions.** In the event the client chooses to purchase investment products through *TIC*, brokerage commissions will be charged by *TIC* to effect securities transactions, a portion of which commissions shall be paid by *TIC* to Mr. Kaliszewski. The brokerage commissions charged by *TIC* may be higher or lower than those charged by other broker-dealers. In addition, *TIC*, as well as Mr. Kaliszewski, relative to commission mutual fund purchases, may also receive additional ongoing 12b-1 trailing commission compensation directly from the mutual fund company during the period that the client maintains the mutual fund investment. The securities commission business conducted by Mr. Kaliszewski is separate and apart from IC Advisory Services Inc.'s investment management services discussed in the Registrant's *Brochure*.

#### **B. Non Investment-Related Activities**

Carl Kaliszewski is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his or her time.

### **Item 5 Additional Compensation**

Carl Kaliszewski does not receive any economic benefit from a non-advisory client for the provision of advisory services.

## Item 6 Supervision

**Supervisor:** Ralph DeVito

**Title:** President

**Phone Number:** 908-707-4422

The supervisor listed above has the overall responsibility to oversee the activities of Mr. Kaliszewski.

The Registrant provides investment advisory and supervisory services in accordance with the Registrant's policies and procedures manual. The primary purpose of the Registrant's Rule 206(4)-7 policies and procedures is to comply with the requirements of supervision requirements of Section 203(e)(6) of the Investment Adviser's Act ("*Act*"). The Registrant's Chief Compliance Officer, Douglas A. Wright, is primarily responsible for the implementation of the Registrant's policies and procedures. Should an employee, independent contractor, investment adviser representative, or solicitor of the Registrant have any questions regarding the applicability/relevance of the *Act*, the Rules thereunder, any section thereof, or any section of the policies and procedures, he/she should address those questions with the Chief Compliance Officer. Should a client have any questions regarding the Registrant's supervision or compliance practices, please contact Mr. Wright at (908) 707-4422.